

IIM Lucknow Enterprise Incubation Centre

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

NOIDA Campus @B1, Institutional Area, Sector 62, NOIDA- 201307

VACANCY NOTIFICATION

(CALL FOR APPLICATIONS)

Subject – Recruitment for the position of Manager Investment on contract for IIML- EIC:

IIML-EIC is hosted by IIM Lucknow supported by NSTEBD, DST, GOI and UP Government.

IIML- EIC invites applications from the interested and eligible candidates for the selection of one position of **Manager Investment** on contract initially for a period of 1 year, which may be considered further for extensions as per the need and policy of the IIML- EIC. The details are as follows-

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Post- Manager Investment

Compensation:

In the scale of total remuneration between Rs. (40000 to 50000) (all-inclusive) with break up available with incubator as per IIML- EIC's policy. Additionally, medical insurance, mobile reimbursement and other benefits for the executive as per policy of the Incubator.

Qualifications:

- A minimum of Bachelor's degree in any discipline with CA (inter)/ CS (inter) or MBA/ PGDM in Finance.
- Minimum of 2-5 years' experience in financial modeling and valuations.
- Significant exposure of working with senior level positions collaborating with government departments/ agencies/ allied organizations/ Private sector/ venture Capitalists, along with demonstration of fundraising for non-profit organizations shall be preferred.
- The candidate must have a good track record of academic performance from a reputed institution.
- Strong knowledge in the area of the Startup Investment Process and Financial Modeling
- including Startup Due Diligence & Negotiation skills.
- Strong network with various government agencies and corporates and ability to build strategic partnerships.
- Exposure to Cash Flow, Venture financing, Valuation, Equity and Cap table management(desirable).
- Proficiency in Tally & MS-Office.

Job description & Key responsibilities

- Analyze financial statements, forecasts and funding requirements of startups.
- Financial modeling and analysis.
- Enterprise Valuation (Pvt equity).
- Financial due diligence & Cap Table calculation.
- Strong knowledge in the area of the Startup Investment Process and Financial Modeling including Startup Due Diligence & Negotiation skills.
- Exposure to Cash Flow, Venture financing, Valuation, Equity and Cap table management (desirable).
- Industry trend and data research & analysis
- Project Report writing and project presentations.
- Knowledge & understanding of MCA compliances of startup investments.
- Ability to read and evaluate Term Sheets and Share Holder Agreements.
- Experience in working with senior management and startup founders.
- Excellent communication & presentation skills.
- Most important, should fit into the team behaviorally, technically, culturally while maintaining a high standard of ethics.

General Conditions

• Submit your application using the below link:

LINK: CLICK HERE

- Last date of submitting online application is 30th April 2023 before 5:30 PM
- All the received applications for the said post will be shortlisted and only the shortlisted candidates will be invited through e-mail to appear in the interview on the scheduled date and time.
- The candidates have to produce their bio-data along with a set of photocopies in support of their educational qualifications, experience etc. at the time of the interviews. They should also bring all testimonial in original for verification purpose.
- There will be multiple rounds of interviews as deemed appropriate by the management.
- No TA/DA or any other incidental expenses will be reimbursed for attending the interview.
- Initial appointment will be for 1 year on contract renewable further subject to satisfactory performance of the incumbent and need of the IIML-EIC.
- The compensation will be decided out depending on qualification, experience, last drawn salary and relevant factors.
- Candidates are advised to visit the website of IIM Lucknow (<u>www.iiml.ac.in</u>)/ (<u>www.iimlincubator.com</u>) regularly for updation, amendments and corrigenda (if any). It will be placed on Institute website only.
- IIML-EIC reserves the right not to fill the above position, if it desires so.
- Canvassing in any form will be a disqualification.

MD, IIML- EIC Indian Institute of Management- Noida Campus B-1, Institutional Area, Sector-62, Noida